

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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P R 190430Z OCT 76
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 8972

UNCLAS STOCKHOLM 5794

FOR: BIC/OIM:TRAFTON

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: STC EVENTS: JAN/FEB METALWORKING PROMOTION

REF: STOCKHOLM 5569

1. KARLEBO MASKIN AB NOW VERY INTERESTED TO JOIN BSP IF EITHER OF TWO PRINCIPALS CAN PROVIDE EXHIBITION EQUIPMENT. ANILAM ELECTRONICS OF MIAMI SPRINGS FL HAS NEW CONTROL LINE WHICH AGENT WISHES TO INTRODUCE IN SWEDISH MARKET; PLEASE CONTACT MR MALINA. GIDDINGS & LEWSIS OF FONDULAC WI HAS NEW MACHINERY CENTER (TEN-HS NUMERICENTER) NOT YET BROUGHT TO THIS MARKET; DUE SIZE AND WEIGHT IT WOULD ONLY BE PRACTICAL TO SHOW DISPLAY MATERIALS E.G. SCALE MODEL--PLEASE CONTACT TO SEE IF MANUFACTURER HAS SUCH.

2. ELECTROLUX FORSALJNINGS INFORMED STC 10/18 THEY JUST NOTIFIED BY UNIMATION THAT NEW MODEL INTRODUCTION DELAYED AND EXISTING DISPLAY MODEL MUST BE SHIPPED BY JAN 25 FOR MOSCOW EVENT. REP DOES NOT SEE OUR ASSISTANCE; HE IS NEGOTIATING WITH US AND EUROPEAN OFFICE OF UNIMATION TO SEE IF ANOTHER UNIT COULD BE SENT TO MOSCOW. PRINCIPAL HAD NOT PREVIOUSLY WARNED HIM OF POTENTIAL TIMING PROBLEM.

3. FROM JEEP PARTICIPANTS, ONE POTENTIAL AGENT WOULD LIKE TO SEE (A) ASSEMBLY TOOLS AND (-B) SMALL MACHINE
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TOOLS FOR ELECTRONICS PORUCTION.

SMITH

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NNN

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